

**USA STAFFING** 

# Direct Hire Customer Workgroup Meeting

Wednesday, October 21, 2020

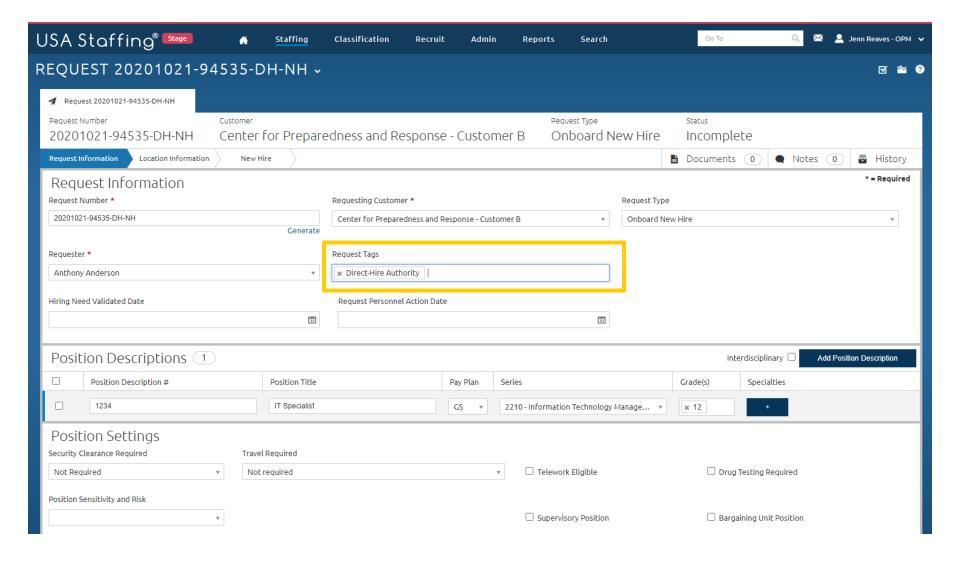
# Agenda

**Today's Topic: Using Data to Understand Direct Hire Needs** 

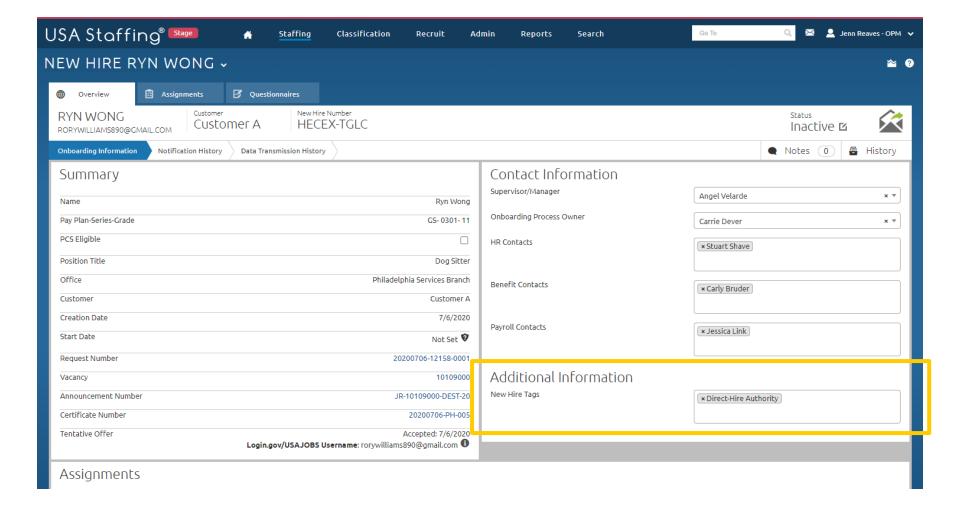


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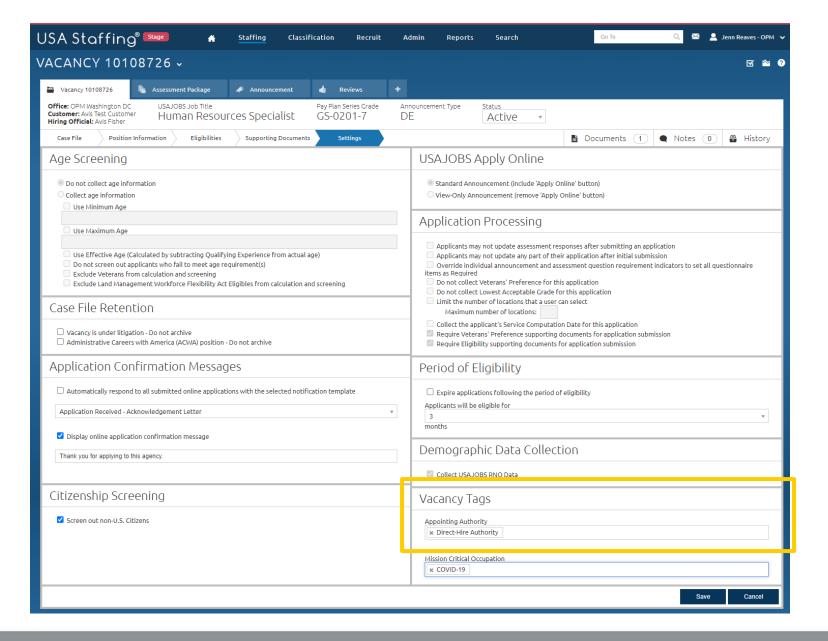














# **Tracking Direct Hiring Authority**

There is **no standard method** to track Direct Hiring Authority in USA Staffing. Agencies should **determine and implement a strategy** that meets their needs.



USA Staffing does not have the capability or authority collect **Nature** of Action (NOA) or Legal Authority Code (LAC).



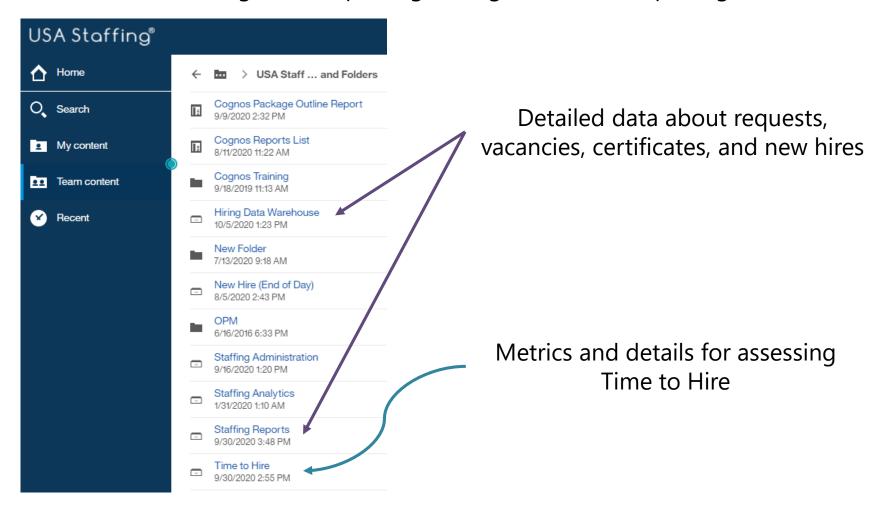
Agencies can use the **Direct Hire Authority tag** to designate a request, vacancy, and/or new hire as utilizing DHA.



The **Onboard New Hire request type** may be used as a proxy for determining when DHA is used, but would not include use of DHA with a vacancy and may include non-DHA new hires.



USA Staffing offers reporting through several data packages.



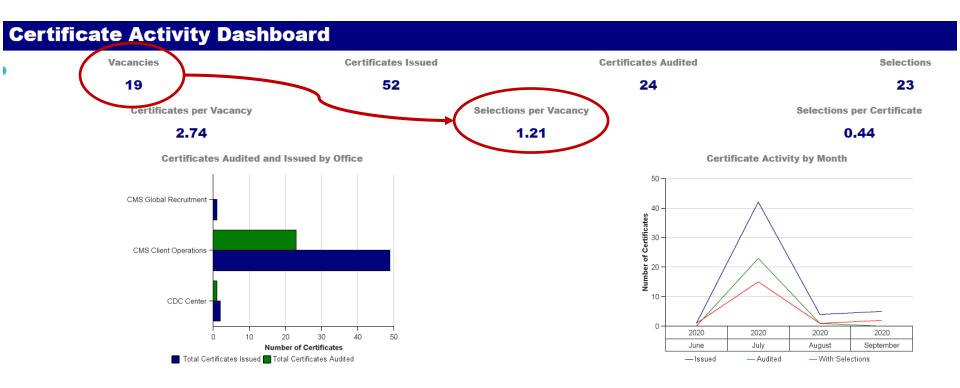
Request Type and Tag data are available in all areas of reporting.



OPM requires data to support requests for and maintenance of DHA.

#### **Sample Question:**

How many vacancies have not resulted in selections?



Team Content > USA Staffing Packages and Folders > Hiring Data Warehouse > Certificate Activity Dashboard



OPM requires data to support requests for and maintenance of DHA.

#### **Sample Question:**

How many applications were received?

- What proportion of applications did/did not meet job requirements?
- What proportion of applications were referred?





OPM requires data to support requests for and maintenance of DHA.

#### **Sample Question:**

What hiring flexibilities have been used?

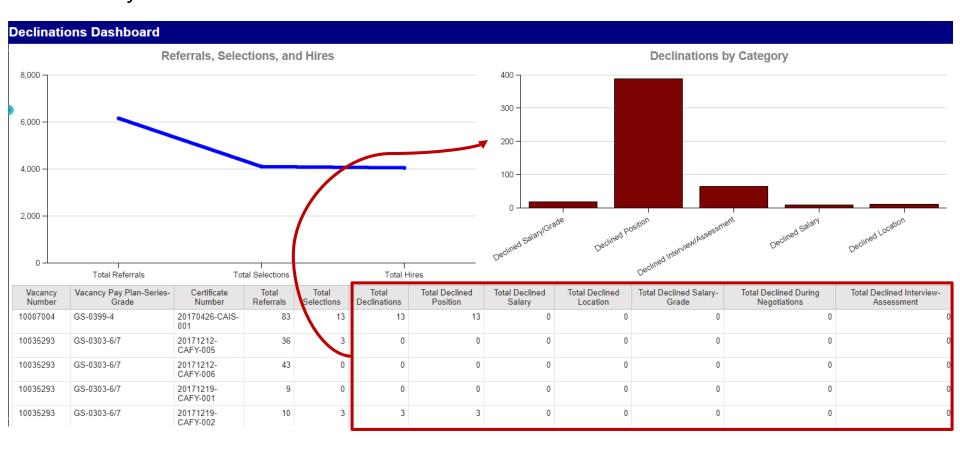
Appointing Authority	Staffing Organi Name		Staffing Office Name	Vacancy Number	Vacancy Job Title	Vacancy Status	Announcement Number	Vacancy Announcement Types	Announcement Open Date	Announcement Close Date	Announcement Status	Under Litigation?	Total Openings	Total Certificates	Total Applications	Total Eligible Applications	Total Ineligible Applications
Competitive Service	Sample Org 1	Sample	Office 1	10111128	Program Analyst	Active	HHS-CDC-M3- 20-10111128	ST, IMP	08/17/2020	08/20/2020	Closed	No	2	2	7	5	2
	Sample Org 2	Sample	ple Office 2	10106786	Human Resources Specialist	Active	CMS-CCSQ-20- 10106786-DE	DE	05/12/2020	06/05/2020	Closed	No	Few	0	1	1	
				10108660	Human Resources Specialist	Active	CMS-OHC-20- 10108660-IMP	IMP	06/30/2020	07/02/2020	Closed	No	2	0	0	0	(
				10113853	Human Resource Specialist	New	CMS-OHI-20- 10113853-DE	DE	10/02/2020	10/09/2020	Open - Pending Release	No	1	0	0	0	
		Sample	Office 3	10105982	Supervisory Health Insurance Specialist	Active	CMS-CCIIO-20- 10105982-ST	ST	06/07/2020	06/10/2020	Closed	No	4	3	4	3	1
		Sample Office 4		10108663	Human Resources Specialist	Active	CMS-OHC-20- 10108663-IMP	IMP	06/30/2020	07/02/2020	Closed	No	2	0	3	3.	
Competitive	Service - Total					_									15	12	. 9
Excepted Service	Sample Org 1	Sample	Office 1	10108660	Human Resources Specialist	Active	CMS-OHC-20- 10108660-IMP	IMP	06/30/2020	07/02/2020	Closed	No	2	0	0	0	0
Excepted Se	rvice - Total														0	0	
Overall - Tota	at														15	12	2



OPM requires data to support requests for and maintenance of DHA.

#### **Sample Question:**

How many selectees have declined offers? What were the reasons for declinations?





Agencies should use **data about usage and outcomes** of of DHA to inform decisions about continued use.

#### **Time to Hire Data**

#### Time to Hire Summary Report by Request Type - Organization and Office

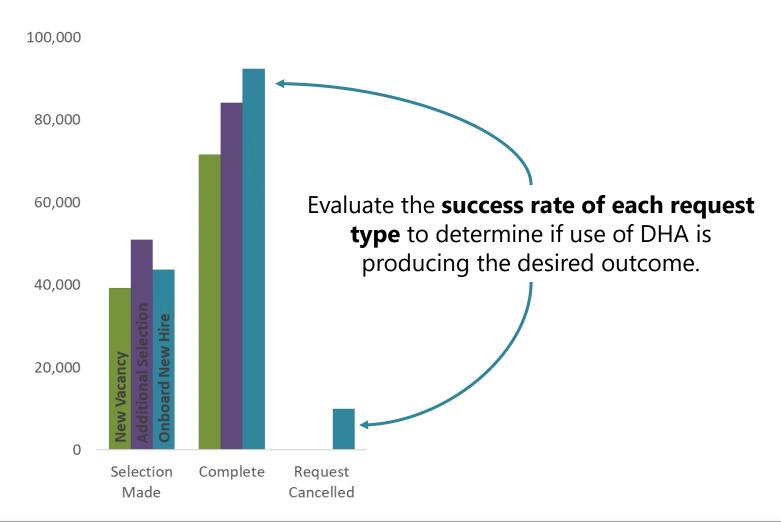
Staffing Organization Name	Staffing Office Name	Request Type	Requests Count	Hiring Need Validated to Tentative Offer Accepted	Overall Days to Hire (Hiring Need Validated Date)
		Additional Selection	28	17.9	172.8
	Sample Office 1	New Vacancy	130	77.1	185.8
		Onboard New Hire	93	6.0	83.6
Sample Organization	Sample Office 2	Onboard New Hire	24	2.9	45.1
	Sample Office 3	Additional Selection	1,043	18.8	310.7
		New Vacancy	1,803	69.2	418.2
		Onboard New Hire	2,605	5.9	158.4
	Sample Or	ganization Summary	5,726	24.6	.32.8
		2020 Summary	5,726	24.6	132.8

Summary data and detailed information about the steps in the staffing and onboarding process, can **provide insight** into whether the use of DHA has an impact on overall time to hire.

Team Content > USA Staffing Packages and Folders > Time to Hire > Time to Hire Summary Report by Request Type

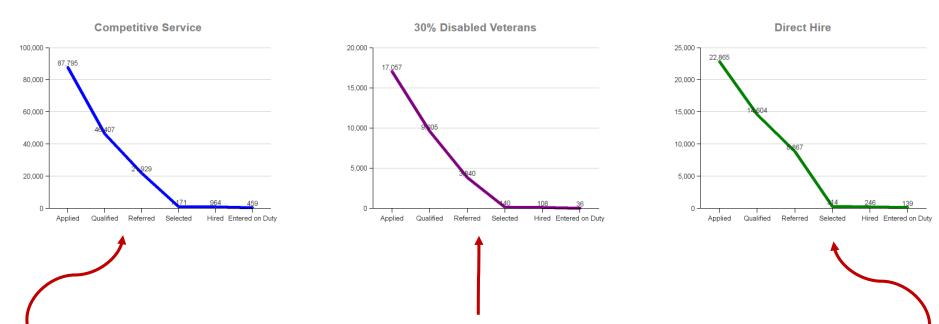


#### **Success Rate**





#### **Applicant Volume and Flow**



When vacancies are tagged as DHA, compare applicant volume and flow of DHA vacancies to vacancies using other hiring authorities to determine if DHA will result in the desired pool.



# **Flexibility in Reporting**

Data can be provided **using a range of different dimensions**, including request type, occupational series, organization, tags, and many more.

Time to Hire Summary Report by Request Type - Series							
Series and Title	Request Type	Requests Count	Hiring Need Validated to Tentative Offer Accepted	Overall Days to Hire (Hiring Need Validated Date)			
	Additional Selection	53	14.3	120.4			
Sample Series 1	New Vacancy	281	69.3	198.3			
1	Onboard New Hire	72	12.5	108.3			
	New Vacancy	133	63.4	163.6			
Sample Series 2	Additional Selection	158	12.0	152.3			
1	Onboard New Hire	137	66.7	158.8			

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# Questions?



